



# One Platform for Managing All Your Communication Channels and Much More.

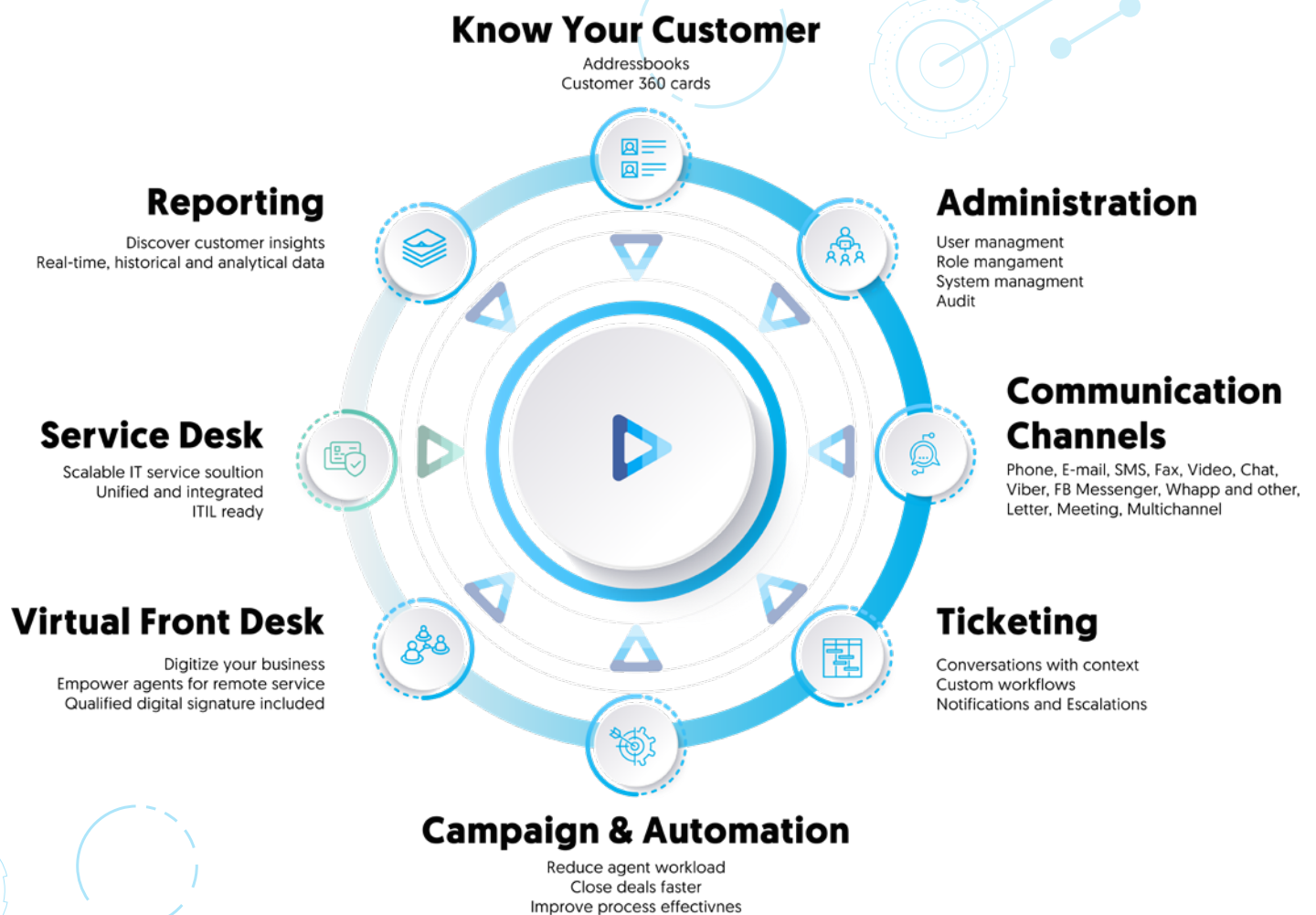
Live is an **omnichannel platform** that helps companies all over the world to grow their profitability by optimizing and automatizing internal and external communication and processes, enabling their customers to engage actively with their brand.

Discover a platform with a **unified interface for managing all communication channels** that enable you to delight your customers, wherever they are, as well as **use all data and insights** for daily business improvements.

Using Live can help you achieve an excellent user experience by delivering **personalized service on any channel** and using data to unify customer experience.

Discover

# More Meaningful CX



Live is a web-based app you can **access anytime**, anywhere. For our clients who are always on the move, demanding more flexibility and accessibility, we also offer the **mLive** mobile app.

Products Based on

# the Live Omnichannel platform



## Contact Center

With an array of communication channels, make your business accessible, fast, and consistent in communication.

- ▶ Reduce **agent reach time** by up to **33%**
- ▶ Improve **first contact resolution** by up to **25%**
- ▶ Keep **abandonment rate** well below **5%**
- ▶ Faster ticket resolution **enabled** by **smart automation**
- ▶ Reduce **negative CX** by keeping **context visible** all the time
- ▶ Personalize experience by **utilizing historical data** and **AI-powered functionalities**



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## Client Management System

Keep track and customize customer journeys with AI-powered functionalities to establish and nurture customer relationships so that they become loyal clients.

By **merging the data** from all channels and other sources, Live provides **customer cards** and **profiles holding** invaluable insights that help you make quick, intelligent, and data-driven decisions.

Live will help you streamline communication to the point of personalization through smart features that help you to contextualize important data, making persistent customer satisfaction possible.

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# Ticketing

Live Ticketing enables companies to consolidate customer queries such as leads, sales opportunities, complaints, incidents, and problems into one place where advanced AI models can assist in solving most frequent tickets automatically, saving you tons of time per agent.

Ticketing is an exceptionally useful tool within the omnichannel system that collects important data and systematically classifies communication with customers from all channels in one interface.

Complaints or incidents can **transform into sales opportunities**, all you need is a platform that can recognize them.

Ticketing is simple and easy to use, for customer service users in the organization, as well as for managers and administrators.



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## Virtual Front Desk

The natural extension of CX is video. Elevate your usual communication using an E2E-encrypted connection to boost sales, support, and new customer acquisition, compliant with eIDAS regulation. Video in CC drives a more personalized experience and higher CSAT.

**With the Virtual Front Desk, KYC can be done from anywhere in the world, which cuts onboarding costs and turn-around time.**

- ▶ **End-to-end encrypted**
- ▶ **Omnichannel experience**  
[voice, chat, SMS, social...]
- ▶ **Elevate virtual meetings with intuitive tools**  
[screen sharing, co-browsing, document sharing...]
- ▶ **API ready for integration with Trusted providers**  
[QES]
- ▶ **Reduce resolution time for queries where the agent needs to see something** [real-time support]
- ▶ **Track key metrics** [AHT, FCR, CSAT] **to save time and money**



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# Service Desk

Get more control and visibility while providing support or dealing with issues, and ensure excellent customer service with no downtime for your business with ITIL-ready Service Desk features.



**Incident Management**



**Knowledge Management**



**Problem Management**



**Change Management**



**Service Level Management**



**Configuration Management**



**Service Request Management**



**Service Catalogue**



**Customer Portal**



**Known Error Database**

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# Live comes with more than **500 KPIs**

transformed into insights used  
to execute smart actions!

Meet the Solutions  
That Enable You to  
Orchestrate Your  
Customer Journey  
to Perfection

## **Omnichannel customer support**

faster response time, better first contact resolution, more satisfied customers, insights

## **Inbound and outbound call management**

smart call routing, advanced IVR, real-time prioritization

## **Text chat, social media channels**

reach the customers wherever they are

## **Campaigning module**

seamless identification of clients' needs

## **Ticketing**

automation, team collaboration, automated workflows

## **Remote customer service via Virtual Front Desk video**

digital onboarding, E2E encryption and customer history, compliant with regulatory requirements

## **Customer complaint process**

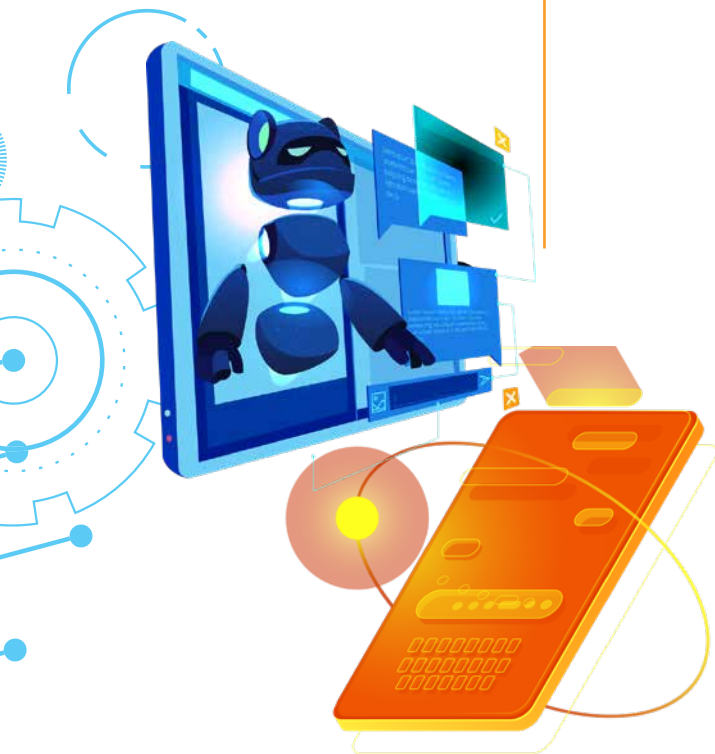
smart notifications, configurable deadlines, regulatory compliance monitoring

## **Debt collection**

improve operational efficiency and connect rates, automate debt recovery

## **Reporting and analytics**

get your hands on real-time, historical, and analytical data in the blink of an eye

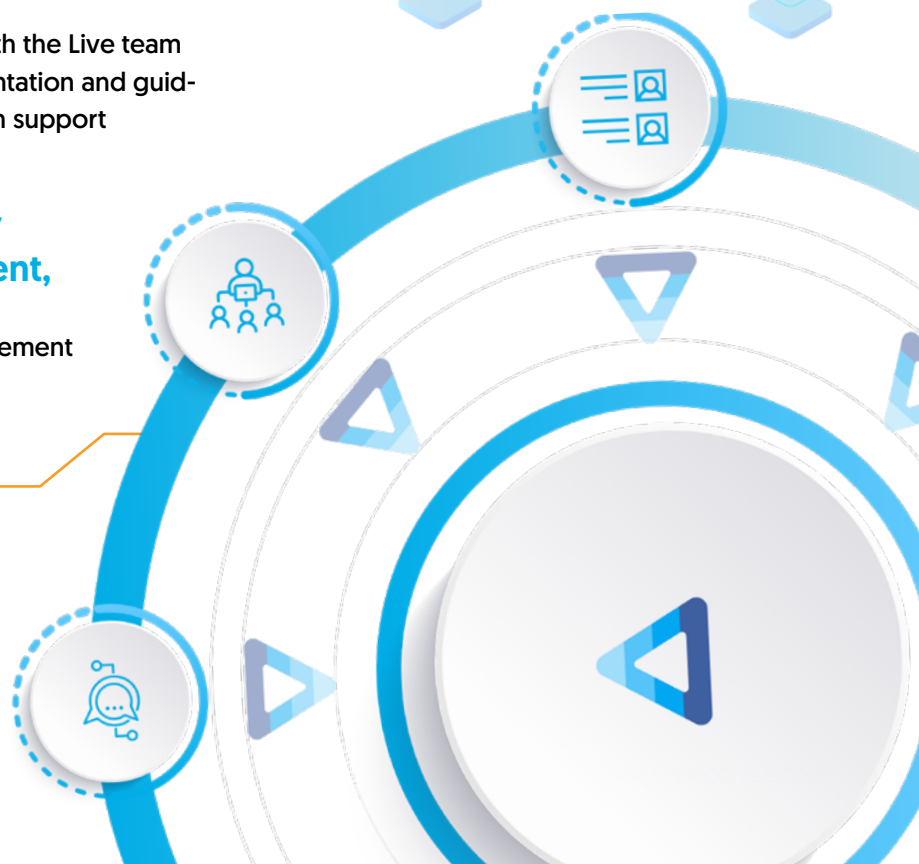




# Benefits

An end-to-end industry agnostic platform for efficient customer and communication management with strong analytical capabilities, flexibility for defining custom process management, and much more.

- ▶ **Open system configuration** of Live – create your own internal or regulatory-based processes and experiences across any channel with no coding
- ▶ **Easy and short learning cycle** for system administrators and support team
- ▶ **Reduce repetitive tasks** and boost your agents' productivity with automation and AI segmentation
- ▶ **We speak your language** – Live supports more than 25 languages, and we are constantly adding more
- ▶ **Expert consultation** with the Live team –we are here, first for implementation and guidance, and later for configuration support
- ▶ Live platform is **completely third-party-independent**, and it allows us full flexibility in development and product placement





# Data Is the Currency –

discover a unified omnichannel service and view in a single interface, and deliver a personalized and connected experience on any channel.



## Technical Details

### Live is Based on Microservice Architecture Which Ensures:

#### ▶ Independent deployment

each microservice can be deployed as needed, enabling continuous improvement and faster app updates. Microservices can be assigned to specific development teams, which allows teams to work autonomously without worrying what's going on with the rest of the app.

#### ▶ Scalability

you can increase resources to the most needed microservices rather than scaling the entire app. This also means scaling is faster and more cost-efficient.

#### ▶ No downtime through fault isolation

if a specific microservice fails, you can isolate that failure to that single service and prevent cascading failures that would cause the app to crash.



# Integrate All You Need Through a Simple API Connection

A wide range of seamless integration with all major third-party apps such as:



**Core system**



**Social networks**



**Collaboration tools**



**Billing tools**



# Why Live?

- ✓ Our comprehensive omnichannel platform reduces your cost per customer and overall TCO
- ✓ We use an outcome-based approach that best fits your needs
- ✓ One platform to cover the complete customer journey
- ✓ Fast time to market & flexibility
- ✓ Fully independent and HW agnostic

**+30** years of experience and expertise

Partnering with **+70** clients

Present in **+15** countries worldwide

**+70** external system integrations



If you have any questions,  
contact us with no obligation.  
With the Live platform, work smarter,  
not harder.



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